

Sold Summary

	Aug 2013	Aug 2012	% Change
Sold Dollar Volume	\$10,454,699	\$8,166,862	28.01%
Avg Sold Price	\$217,806	\$214,917	1.34%
Median Sold Price	\$181,450	\$175,000	3.69%
Units Sold	48	38	26.32%
Avg Days on Market	95	93	2.15%
Avg List Price for Solds	\$225,090	\$221,528	1.61%
Avg SP to OLP Ratio	93.6%	89.4%	4.66%
Ratio of Avg SP to Avg OLP	93.1%	91.0%	2.33%
Attached Avg Sold Price	\$104,900	\$110,000	-4.64%
Detached Avg Sold Price	\$228,070	\$220,746	3.32%
Attached Units Sold	4	2	100.00%
Detached Units Sold	44	36	22.22%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug 2013	Aug 2012	% Change
Active Listings	259	273	-5.13%
New Listings	75	56	33.93%
New Under Contracts	17	19	-10.53%
New Contingents	29	22	31.82%
New Pending	46	41	12.20%
All Pending	90	81	11.11%

Financing (Sold)

Assumption	0
Cash	13
Conventional	15
FHA	11
Other	3
Owner	0
VA	6

Days on Market (Sold)

0	1
1 to 10	6
11 to 20	7
21 to 30	3
31 to 60	10
61 to 90	11
91 to 120	4
121 to 180	0
181 to 360	2
361 to 720	4
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	2	0	0	0
\$50K to \$99,999	1	0	2	0	0	0	0	7	0	0
\$100K to \$149,999	2	0	7	0	1	0	0	29	4	0
\$150K to \$199,999	0	0	7	1	2	0	1	50	1	0
\$200K to \$299,999	0	0	10	0	7	0	0	76	0	0
\$300K to \$399,999	0	0	1	0	1	0	0	37	0	0
\$400K to \$499,999	0	0	1	0	0	0	0	21	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	7	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	16	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	0	28	1	13	0	3	254	5	0
Avg Sold Price	\$105,033	\$0	\$187,793	\$165,000	\$343,215	\$0	\$84,867			
Prev Year - Avg Sold Price	\$132,000	\$80,000	\$174,274	\$140,000	\$281,479	\$0	\$0			
Avg Sold % Change	-20.43%	0.00%	7.76%	17.86%	21.93%	0.00%	0.00%			
Prev Year - # of Solds	1	1	19	1	16	0	0			

Active Detail